Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

2017

DLN: 93493135042659 OMB No 1545-0047

Open to Public

Department of the Treasury

▶ Do not enter social security numbers on this form as it may be made public
 ▶ Information about Form 990 and its instructions is at www IRS qov/form990

Interna	ıl Revei	nue Service						Inspection		
A F	or the	e 2017 c	alendar year, or tax year begini	ning 07-01-2017 , and ending 06-	30-2018					
B Che	ck if ap	pplicable change	C Name of organization HABITAT FOR HUMANITY OF GREATE GREENSBORO INC			D Employe 56-1586		ication number		
☐ In	ime cha itial ret ial return	-	Doing business as							
☐ An	nended	return on pending	1031 CHMMIT AVENUE NO 3W-2	ıl ıs not delivered to street address) Room/s	suite	E Telephone number (336) 275-4663				
			City or town, state or province, count GREENSBORO, NC 27405	ry, and ZIP or foreign postal code		G Gross rec	eıpts \$ 3,	.978,726		
			F Name and address of principal	officer	H(a) Is this	a group ret	urn for			
			MARIA HANLIN 1031 SUMMIT AVENUE NO 2W-2 GREENSBORO, NC 27405		subor H(b) Are al		es	□Yes ☑No □Yes □No		
I Ta	x-exen	npt status	✓ 501(c)(3)	nsert no)			st (see	instructions)		
J W	ebsit	e:► WW	/W HABITATGREENSBORO ORG		H(c) Group	•	•	•		
K Fori	m of or	ganization	✓ Corporation ☐ Trust ☐ Associ	oration Other	L Year of forma	ition 1987	M State	of legal domicile NC		
Pa	rt I	Sum	mary		•					
ance	1	NONPROFI		most significant activities WITH DONORS, VOLUNTEERS, CONTR INCOME INDIVIDUALS AND FAMILIES	ACTORS AND H	OMEOWNER	S TO CR	EATE AFFORDABLE		
Governance	2	Check thi	is box $\blacktriangleright \Box$ if the organization disc	continued its operations or disposed of	more than 25%	of its net as	sets			
	3	Number o	of voting members of the governing	g body (Part VI, line 1a)			3	24		
Activities &	4	Number o	of independent voting members of	the governing body (Part VI, line 1b)			4	24		
È	5	Total num	nber of individuals employed in cale	endar year 2017 (Part V, line 2a) .		•	5	56		
-	6	Total num	nber of volunteers (estimate if nece	essary)			6	3,500		
•	7a	Total unr	elated business revenue from Part	VIII, column (C), line 12		•	7a	0		
	b	Net unrel	ated business taxable income from	Form 990-T, line 34			7b	0		
					Pri	or Year		Current Year		
Qı.	8	Contribut	tions and grants (Part VIII, line 1h)			1,510,3	14	1,307,463		
Ravenue	9	Program	service revenue (Part VIII, line 2g)			1,405,0	95	1,361,677		
کن کرد	10	Investme	ent income (Part VIII, column (A), l	nes 3, 4, and 7d)		24,9	76	13,999		
_	11	Other rev	venue (Part VIII, column (A), lines	5, 6d, 8c, 9c, 10c, and 11e)		1,172,2		1,248,293		
	12	Total reve	enue—add lines 8 through 11 (mus	t equal Part VIII, column (A), line 12)		4,112,6	00	3,931,432		
	13	Grants ar	nd sımılar amounts paıd (Part IX, co	olumn (A), lines 1–3)		45,0	00	48,000		
	14	Benefits p	paid to or for members (Part IX, co	lumn (A), line 4)			0	0		
8	15	Salaries,	other compensation, employee ber	nefits (Part IX, column (A), lines 5–10)		1,197,8	59	1,387,095		
Expenses	16a	Professio	nal fundraising fees (Part IX, colun	nn (A), line 11e)			0	0		
Ç	Ь	Total fundr	raising expenses (Part IX, column (D), lir	ne 25) ▶326,421						
Œ	17	Other exp	penses (Part IX, column (A), lines 1	l1a-11d, 11f-24e)		2,978,8	83	2,976,166		
	18	Total exp	enses Add lines 13–17 (must equa	al Part IX, column (A), line 25)		4,221,7	42	4,411,261		
	19	Revenue	less expenses Subtract line 18 fro	m line 12		-109,1	42	-479,829		
Net Assets or Fund Balances					Beginning	of Current Ye	ear	End of Year		
SSE Bak	20	Total asse	ets (Part X, line 16)			10,799,9	52	11,365,724		
₹ ₹	21	Total liab	ılıtıes (Part X, lıne 26)			1,340,4	68	2,209,945		
Zζ	22	Net asset	s or fund balances Subtract line 2	1 from line 20		9,459,4	84	9,155,779		
Unde		alties of po		ned this return, including accompanyin Declaration of preparer (other than of						
any k	nowle	edge								
		*****	*		201	9-05-14				
Sign	1	Signati	ure of officer		Dat	9				
Here	e		HANLIN PRESIDENT, CEO r print name and title							
Paid	d		rint/Type preparer's name MANDA ADAMS	Preparer's signature AMANDA ADAMS			TI N 00748038	3		
	a pare	er 🖪	irm's name			n's EIN ► 56-0	574444			
	On	1 5	irm's address ▶ 1111 METROPOLITAN A\ CHARLOTTE, NC 28204		Pho	ne no (704) 3	77-1678			
May +	he ID	S discuss	this return with the preparer show					es □ No		
			duction Act Notice, see the sepa	,	Cat No 1	1282Y	ا ك	Form 990 (2017)		

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Par	t IIII Statemen	t of Program Serv	ice Accomplis	nments		
	Check if Sch	edule O contains a res	sponse or note to a	any line in this Part III		🗹
1	Briefly describe the	organization's missior	1	·		
SEEK	ING TO PUT GOD'S L	OVE INTO ACTION, H	ABITAT FOR HUMA	NITY BRINGS PEOPLE TOGE	THER TO BUILD HOMES, COM	MUNITIES, AND HOPE
2	Did the organization	n undertake any signif	icant program serv	vices during the year which v	were not listed on	
	the prior Form 990	or 990-EZ?				✓ Yes 🗌 No
	If "Yes," describe th	ese new services on S	Schedule O			
3	Did the organization	n cease conducting, or	make significant o	changes in how it conducts,	any program	
	services?					🗌 Yes 🗹 No
	If "Yes," describe th	ese changes on Sched	dule O			
4	Section $501(c)(3)$ a		itions are required	to report the amount of gra	est program services, as measi nts and allocations to others, t	
4a	(Code) (Expenses \$	2,100,609	including grants of \$) (Revenue \$	870,886)
	See Additional Data					
4b	(Code) (Expenses \$	435,264	ıncludıng grants of \$) (Revenue \$	490,791)
4D	(Code See Additional Data) (Expenses \$	435,264	ıncluding grants of \$) (Revenue \$	490,791)
4b 4c	`) (Expenses \$) (Expenses \$	435,264 877,564	including grants of \$ including grants of \$) (Revenue \$) (Revenue \$	490,791) 1,188,948)
	See Additional Data		, 			
	See Additional Data (Code) (Expenses \$, 			
	See Additional Data (Code See Additional Data See Additional Data) (Expenses \$	877,564			
4c	See Additional Data (Code See Additional Data See Additional Data) (Expenses \$ Table Ices (Describe in Sche	877,564	including grants of \$		

Part IV Checklist of Required Schedules

Page 3

Nο

Nο

No

Nο

No

Nο

Nο

Nο

Nο

No

Nο

No

No

No

No

Nο

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If "Yes," complete Schedule C, Part II assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? Did the organization receive or hold a conservation easement, including easements to preserve open space,

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, 5 6 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 💆 . . . Did the organization maintain collections of works of art, historical treasures, or other similar assets? R

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation 9 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, 10 permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 👺 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

or X as applicable Yes 11a assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🥞 11b

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total 11c total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 💆

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its Yes d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported 11d Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses 11f the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D. Part X 🛸

Yes Yes 12a Did the organization obtain separate, independent audited financial statements for the tax year? 12a Yes

b Was the organization included in consolidated, independent audited financial statements for the tax year? 12b If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13

14a Did the organization maintain an office, employees, or agents outside of the United States? . . . 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments 14b valued at \$100,000 or more? *If "Yes," complete Schedule F, Parts I and IV*

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV

29

Part I	Checklist of Required Schedules (continued)			
			Yes	No
20a D	id the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's

current and former officers, directors, trustees, key employees, and highest compensated employees If "Yes,"

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . . 🥞

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

organization? If "Yes," complete Schedule R, Part V, line 2

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

ments to this return?

Page 4

Nο

No

Nο

Nο

No

Nο

Nο

No

No

Nο

No

No

Nο

Nο

No

Nο

Nο

Nο

20b

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24a

24b

24c

24d

25a

25b

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28a

28b

28c

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35a

35h

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Yes

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Yes

Yes

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

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Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 34			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
L	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
b	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5 0		
·	If res, to line 3a of 5b, did the organization me Form 6660-17	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		No
Ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			
		7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
۵,	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9a 9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
1	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
ь	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
ь	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for	.		
b	additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13a		
r	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
				1,0
ь	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	orm 99	0 (20

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elr	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	" respo	nse to l	nes
	Check if Schedule O contains a response or note to any line in this Part VI	<u> </u>		✓
Se	ction A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 24		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 24			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6		No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
Ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue	e Code	∍.)	
			Yes	No
)a	Did the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
1 a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
2a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
3	Did the organization have a written whistleblower policy?	13	Yes	
4	Did the organization have a written document retention and destruction policy?	14	Yes	
5	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
6а	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure	55		
<u> </u>	List the States with which a copy of this Form 990 is required to be filed▶			
8	NC Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only)			
	available for public inspection. Indicate how you made these available. Check all that apply			
9	✓ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
0	State the name, address, and telephone number of the person who possesses the organization's books and records MARIA HANLIN 1031 SUMMIT AVENUE SUITE 2W-2 GREENSBORO, NC 27405 (336) 275-4663			

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Part VII	Compensation of Officer and Independent Contra		Truste	es, I	Key	En	ploy	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın t	hıs l	Part VI	Ι.			<u> </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees,	, an	d H	lighe	st C	Compensated En	nployees	
L a Complet rear	e this table for all persons require	ed to be listed	Report o	omp	ensa	tion	for th	e ca	lendar year ending	with or within the o	rganızatıon's tax
	of the organization's current off ation Enter -0- in columns (D), (als o	or organizations), re	gardless of amount	
	of the organization's current key		•								
vho receive	organization's five current high d reportable compensation (Box n and any related organizations										
	of the organization's former office e compensation from the organiz						pensat	ed e	employees who rece	ived more than \$10	0,000
 List all e organization 	of the organization's former dire n, more than \$10,000 of reportab	ectors or trusto le compensation	ees tha n from t	t rece he or	gan	l, in izati	the ca	paci any	ity as a former direc y related organizatio	tor or trustee of the ons	•
	in the following order individua d employees, and former such p		ectors,	ınstıtı	utior	nal ti	rustee	s, of	ficers, key employe	es, highest	
☐ Check t	this box if neither the organizatio	n nor any relate	d organ	nzatio	on co	omp	ensate	d ar	ny current officer, di	rector, or trustee	
	(A) Name and Title	(B) Average hours per week (list any hours for related	,	ne bo	ox, ι n of or/t	t che inles ficer ruste	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the organization and
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	2,2000 (1200)	MISC)	related organizations
See Addıtıon	al Data Table										
				l	l		l	ı			

compensation from the organization ▶ 0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other

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	week (list any hours			n of	ficer	and a		from the organization (W-2/1099-MISC)	from related organizations (W-	compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	,	2/1099-MISC)	organization and related organizations
See Additional Data Table										

1ь	Sub-Total	•		
С	Total from continuation sheets to Part VII, Section A	>		
d	Total (add lines 1b and 1c)	>	307,776	
2	Total number of individuals (including but not limited to those listed above	e) w	ho received more than	\$100

c T	Fotal from continuation sheets to Part VII, Section A	0		51,974
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization \triangleright 0			
			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No

2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 0			
			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			

	of reportable compensation from the organization P 0			
			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4		No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5		No

3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3	No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	No
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	No
Se	ction B. Independent Contractors		

1	organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such							
	ındıvıdual	4		No				
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person								
Se	ection B. Independent Contractors							
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of corfrom the organization. Report compensation for the calendar year ending with or within the organization's tax year.	mpensa	tion					

		7	110
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person	5	No
S	ection B. Independent Contractors		
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of from the organization. Report compensation for the calendar year ending with or within the organization's tax year.	compens	ation
	(A) (B) Name and business address Description of service	es	(C) Compensation

	ection B. Independent Contractors		
1	Complete this table for your five highest compensated independent contractors that received from the organization. Report compensation for the calendar year ending with or within the contractions.		nsation
	(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

Part \	VII	Statement of	Revenue										- Tage 3
		Check ıf Schedul	e O contains	a respo	onse or not	e to any	line in t	hıs Part VII	Ι				🗆
								A) revenue	e: fu	(B) ated or cempt nction	(C) Unrelat busine revenu	ss	(D) Revenue excluded from tax under sections
	1 a	Federated campaig	ns	1a					re	venue			512-514
nts Ints		• Membership dues		1b									
ira! 10u		Fundraising events		1c									
s. C An		d Related organizatio		1d	<u> </u> 								
ia ii		Government grants (co		1e		347,942							
ons, Gifts, Grants Similar Amounts		All other contributions,		_ <u></u> -									
tio er S		and similar amounts n above		1f		959,521							
혈	9	Noncash contribution											
Contributions, Gifts, Grants and Other Similar Amounts	١.	in lines 1a-1f \$ Total.Add lines 1a-1											
<u> </u>		Total.Add lines 1a-1		• •				,307,463					
E E	3-	HOME CALEC				Business	531390		370,886	970	,886		
3.	_	HOME SALES MORTGAGE DISCOUNT	AMORTIZATION				522291		190,791		,791		
رد د	c												
ž.	d												
8	e			_									
Program Service Revenue	f	All other program se	rvice revenue	:			261 677						
ΔŤ	g	Total. Add lines 2a–2f	·	•	<u> </u>	1,3	361,677						
		Investment income (ii imilar amounts) .			ınterest, ar	nd other]	5,00	8				5,008
		Income from investme			ond procee	eds 🕨							
	5	Royalties				>	· 🗀						
	_		(ı) Rea	I	(II) Pe	rsonal							
	6a	Gross rents		9,926									
	b	Less rental expenses		0									
	c	Rental income or		9,926									
		(loss)						0.00					
	d	Net rental income o	r (loss) (ı) Securi		(II) C	thor.	1	9,92	6			\longrightarrow	9,926
	7a	Gross amount from sales of assets other than inventory	(i) Securi	8,991	(11)	rener							
		Less cost or other basis and sales expenses		0 8,991									
		Gain or (loss) Net gain or (loss)		8,991			_	8,99	1				8,991
		Gross income from fi		ents		<u> </u>		· ·					<u>, </u>
Other Revenue		(not including \$ contributions reporte See Part IV, line 18	ed on line 1c)										
r Œ		Less direct expense Net income or (loss)		b sına ev	ents -		J						
the		Gross income from g	amıng actıvıt			<u> </u>	1						
0		See Part IV, line 19		а									
	b	Less direct expense	s	ь									
		Net income or (loss)		actıvıt	les	>							
	10a	Gross sales of invent returns and allowand		a		1,236,242							
	b	Less cost of goods s	sold	b		47,294							
	C	Net income or (loss)		invent		<u> </u>		1,188,94	8	1,188,948			
	11	Miscellaneous	Revenue		Busines	s Code							
		_											
	b	,											
	c						1						
					L_		<u></u>		\perp				
		All other revenue .						49,41	9				49,419
		Total. Add lines 11a				•		49,41	9				
	12	Total revenue. See	Instructions	• •		. •		3,931,43	2	2,550,625		0	73,344 Form 990 (2017)
													Form 990 (2017)

orr	m 990 (2017)				Page 10
	Int IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all c	olumns All other orga	anizations must comp	lete column (A)	
	Check if Schedule O contains a response or note to any	_	·	• •	🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	48,000	48,000		
2	Grants and other assistance to domestic individuals See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	359,750	46,942	161,168	151,640
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	843,224	611,355	138,354	93,515
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	6,553	4,120	852	1,581
9	Other employee benefits	118,429	76,061	17,124	25,244
10	Payroll taxes	59,139	25,733	17,580	15,826
11	Fees for services (non-employees)				
ä	a Management				
ŀ) Legal				
(Accounting	11,384	11,384		
(d Lobbying				
•	e Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	55,366	18,461	31,797	5,108
12	Advertising and promotion				
13	Office expenses	106,261	11,970	91,730	2,561
14	Information technology	1,920	1,920		
15	Royalties				
16	Occupancy	65,860	28,577	37,283	
17	Travel				
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	10,381	2,494	5,834	2,053
20	Interest	54,113	44,066	10,047	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	58,698	44,785	13,913	
23	Insurance	2,974	2,974		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
	a CONSTRUCTION COSTS	2,120,976	2,100,609		20,367
	b RESTORE EXPENSES	115,270	115,270		
	c AMERINATIONAL FEES	44,862	44,862		

33,779

294,322

4,411,261

32,540

249,589

3,521,712

37,446

563,128

1,239

7,287

326,421

Form **990** (2017)

d RECRUITMENT & TRAINING

25 Total functional expenses. Add lines 1 through 24e

26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation

Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

e All other expenses

1

32

33

34

Net

(B)

Page **11**

482,509

Check if Schedule O contains a response or note to any line in this Part IX

	Beginning of year		End of year
Cash-non-interest-bearing	963,025	1	
Savings and temporary cash investments		2	
	044.405	_	

(A)

32

33

34

9,155,779

11.365.724

Form **990** (2017)

9,459,484

10.799.952

2 86.347 3 Pledges and grants receivable, net . . 344.195 4 47 285 4 57.477 Accounts receivable, net . Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part

5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) 6 voluntary employees' beneficiary organizations (see instructions) Complete

Part II of Schedule L . Assets 7 Notes and loans receivable, net . Inventories for sale or use . 8 226,297 27,505 Prepaid expenses and deferred charges 9 55,494 10a Land, buildings, and equipment cost or other 2,487,024 10a basis Complete Part VI of Schedule D

547,317 10b 1,403,439 10c b Less accumulated depreciation 159,364 11 Investments—publicly traded securities . 11 12 12 Investments—other securities See Part IV, line 11 . 5.989.319 13 13 Investments—program-related See Part IV, line 11 14 14 Intangible assets 1,865,820 15 15 Other assets See Part IV, line 11 10,799,952 16 16

1.939,707 165,058 5,849,786 2,503,049 11,365,724 Total assets. Add lines 1 through 15 (must equal line 34) . 17 Accounts payable and accrued expenses 98.797 17 244,744 18 Grants payable . . . 18 19 Deferred revenue . . . 19

20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability Complete Part IV of Schedule D 401,333 21 408.914 Liabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L . 22 750,000 23 1.481.424 23 Secured mortgages and notes payable to unrelated third parties . . . 90.338 74.863 24 24 Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, 25 25 and other liabilities not included on lines 17-24) Complete Part X of Schedule D 1,340,468 26 Total liabilities. Add lines 17 through 25 . . 26 2,209,945

Organizations that follow SFAS 117 (ASC 958), check here ightharpoonup and complete lines 27 through 29, and lines 33 and 34. 27 7.910.772 27 7,684,932 Unrestricted net assets

28 1.419.279 28 1.321.008 Temporarily restricted net assets 129.433 29 29 149.839 Permanently restricted net assets

Fund Balances Organizations that do not follow SFAS 117 (ASC 958),

ŏ check here

and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 30 Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . 31

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances .

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Separate basis

consolidated basis, or both ✓ Separate basis

Audit Act and OMB Circular A-133?

Consolidated basis

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

☐ Both consolidated and separate basis

☐ Both consolidated and separate basis

2b

2c

3a

3b

Yes

Yes

Nο

Form 990 (2017)

Additional Data

Software ID:

Software Version:

EIN: 56-1586870

Name: HABITAT FOR HUMANITY OF GREATER

GREENSBORO INC

Form 990 (2017)

Form 990, Part III, Line 4a:

CONSTRUCTION SERVICES WE PARTNER WITH CORPORATIONS, FAITH ORGANIZATIONS, FOUNDATIONS, INDIVIDUALS AND VOLUNTEERS TO BUILD AFFORDABLE. ENERGY-EFFICIENT HOUSES FOR AND WITH WORKING FAMILIES WHO MEET OWNERSHIP REQUIREMENTS SINCE FAMILIES PAY THE FULL COST FOR HABITAT HOUSES

AND ALL FUTURE MAINTENANCE, WE'RE COMMITTED TO BUILDING AFFORDABLE, HIGH-QUALITY, ENERGY-EFFICIENT AND SUSTAINABLE HOUSES THAT FAMILIES ARE PROUD TO CALL HOME OUR NEW HOMES MEET ENERGY STAR GUIDELINES ESTABLISHED BY THE U.S. ENVIRONMENTAL PROTECTION AGENCY. AS WELL AS THE

NATIONAL GREEN BUILD STANDARD ENDORSED BY THE NATIONAL ASSOCIATION OF HOME BUILDERS

HOMEOWNER SERVICES FINANCING SERVICES THIS PROGRAM RECRUITS AND SELECTS ELIGIBLE HOMEOWNERS AND RECRUITS AND TRAINS VOLUNTEERS WHO PROVIDE HOMEOWNER SUPPORT AND SERVICES ADDITIONALLY, IT PROVIDES AFFORDABLE MORTGAGE FINANCING FOR LOW INCOME RESIDENTS HABITAT HOMEOWNERS COMMIT TO 250 HOURS OF SWEAT EQUITY WHICH INCLUDES 100 HOURS OF CLASSES ON HOME-MAINTENANCE, FINANCE, BUDGETING, ETC EACH YEAR, HABITAT OFFERS OVER 80 CLASSES AND EDUCATES 150 - 170 PEOPLE EACH YEAR REFRESHER CLASSES ARE OFFERED TO ANY EXISTING HOMEOWNER IN THE

COMMUNITY AND FOCUS ON HOME REPAIR, FINANCIAL WELLBEING, NUTRITION AND A WIDE VARIETY OF CLASSES DESIGNED TO SUPPORT HOMEOWNER SUCCESS

Form 990, Part III, Line 4b:

Form 990, Part III, Line 4c: RESTORE SERVICES THIS PROGRAM SELLS DONATED AND SALVAGED BUILDING MATERIALS, FURNITURE, AND APPLIANCES TO THE GENERAL PUBLIC AT BELOW MARKET PRICES, WITH THE NET PROCEEDS GOING TOWARDS THE SUPPORT OF HABITAT'S MISSION. THE RESTORE PROGRAM OFFERS DECONSTRUCTION SERVICES TO THE

GENERAL PUBLIC FOR A FEE WITH ANY CONSTRUCTION MATERIALS SALVAGED FROM THE DECONSTRUCTION PROJECT BEING SOLD AT THE RESTORE

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) (Code (Expenses \$ including grants of \$ (Revenue \$ 19,500 DISASTER RECOVERY - IN RESPONSE TO DAMAGE FROM AN APRIL 2018 EF2 TORNADO IN GREENSBORO, HABITAT FOR HUMANITY UNDERTOOK IMMEDIATE RESPONSE BY PROVIDING TARPING, DEBRIS REMOVAL, AND REPAIRS

(Code) (Expenses \$ 48,000 including grants of \$ 48,000) (Revenue \$)
WE MAKE AN ANNUAL TITHE GRANT TO HABITAT INTERNATIONAL THAT SUPPORTS CONSTRUCTION OF HOMES IN OTHER COUNTRIES

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions) (Code) (Expenses \$ 40.775 including grants of \$) (Revenue \$)

VOLUNTEER SERVICES THIS PROGRAM RECRUITS AND TRAINS VOLUNTEERS TO ASSIST IN THE CONSTRUCTION OF HOMES, ADMINISTRATIVE

ACTIVITIES IN OUR OFFICE, RETAIL TASKS IN THE RESTORE, LUNCH MINISTRY, AND INTERNATIONAL MISSION TRIPS

(A) (D) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

BROOKS BOSSONG

DIRECTOR

BEN BROWN

....... DIRECTOR

JIM COMPTON

CHESKESHA CUNNINGHAM

DIRECTOR

DIRECTOR

DIRECTOR

CYNDI DANCY

	any hours								organizations	from the	
	for related organizations below dotted line)		Institutional Trustee	101	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
ROBBY DUNNAGAN BOARD CHAIR	1 00	×		х				0	0	0	
MARGARET KANTLEHNER BOARD VICE-CHAIR	1 00	x		x				0	0	0	
JIM WILKIE BOARD SECRETARY	1 00	x		x				0	0	0	

MARGARET KANTLEHNER BOARD VICE-CHAIR	1 00		х			0	
JIM WILKIE BOARD SECRETARY	1 00		х			0	
CHIDI AKWARI	1 00					0	
DIRECTOR		l '`				ľ	

1 00

1 00

1 00

1 00

1 00

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JIM WILKIE	1 00		,				
BOARD SECRETARY		×	X		0	U	
CHIDI AKWARI	1 00	I ↓			0	0	
DIRECTOR		^				Ĭ	
ROB ARNETT	1 00	I ↓			0	0	
DIRECTOR		^			١	Ŭ	

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(A) (D) (B) (C) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

·	ally flours	L	and a director/trustee)				<i>!</i> !	J Organization	(W 2/4000	overnment and	
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	- FEG	key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
BOB DISCHINGER DIRECTOR	1 00	x						0	0	0	
DEJAUN HARRIS DIRECTOR	1 00	x						0	0	0	
JOHN HODGIN DIRECTOR	1 00	х						0	0	0	
SARAH HUTCHINSON DIRECTOR	1 00	х						0	0	0	

0

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0

1 00

1 00

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JOHN HODGIN
DIRECTOR
SARAH HUTCHINSON
DIRECTOR
PATSY ISLEY
DIRECTOR

FRITZ KREIMER

GRAY MCCASKILL

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

DIRECTOR

ANDY SCOTT

IKE OGLESBY

BRAD RESLER

and Independent Contractors

(C) (E) (A) (B) (D) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours					ustee		organization	organizations	from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
PENNY SMITH DIRECTOR	1 00	×						0	0	0
JOE THOMPSON DIRECTOR	1 00	×						0	0	0
TODD VOGELSINGER DIRECTOR	1 00	х						0	0	0
LEE WAY DIRECTOR	1 00	×						0	0	0
DR MARIA HANLIN PRESIDENT, CEO	40 00			х				98,269	0	11,744
DAVID KOLOSIEKE	40 00			х				88,792	0	10,661

15,736

13,833

56,099

64,616

88,792 COO & CFO

Χ

40 00

...............

40 00 JENNIFER FIGGS

......

SECRETARY

DAINTRY O'BRIEN

VICE PRESIDENT

and Independent Contractors

efil	e GR/	APHIC prii	1t - <u>DO N</u> O	T PROCESS	As Filed Data -			DLN: 9:	3493135042659
990EZ)					Charity Statu rganization is a sect 4947(a)(1) nonexe Attach to Form	ion 501(c)(3) o empt charitable	organization or trust.	ort	2017
•		the Treasury	► Inf	ormation abou	it Schedule A (Form www.irs.a	990 or 990-EZ <u>ov/form990</u> .) and its instru	ıctions is at	Open to Public Inspection
Nam HABIT	e of th AT FOR	nue Service he organiza R HUMANITY OF			www.msng	<u> </u>		Employer identific	<u> </u>
	NSBORC		for Public	Charity State	us (All organization	s must comple	te this part \ 9	56-1586870 See instructions	
					it is (For lines 1 thro			occ madactions.	
1	П	A church, c	onvention of	churches, or as	sociation of churches	described in sec t	tion 170(b)(1)	(A)(i).	
2	\Box	A school de	scribed in se	ction 170(b)(1)(A)(ii). (Attach Sch	nedule E (Form 9	90 or 990-EZ))		
3	$\overline{\Box}$	A hospital o	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).						
4			A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii) . Enter the hospital's name, city, and state						
5		(b)(1)(A)	(iv). (Comple	ete Part II)	t of a college or unive				ped in section 170
6		A federal, s	tate, or local	government or	governmental unit de	scribed in sectio	on 170(b)(1)(A	\)(v).	
7	✓			mally receives (vi). (Complete	a substantial part of it Part II)	s support from a	governmental u	init or from the genera	al public described in
8					170(b)(1)(A)(vi)	(Complete Part I	I)		
9					escribed in 170(b)(1) ee instructions Enter				ege or university or a
10		from activit	ies related to income and	its exempt fun unrelated busin	(1) more than 331/39 octions—subject to cer ess taxable income (leading the part III)	taın exceptions, a	and (2) no more	than 331/3% of its su	
11		An organiza	ation organize	ed and operated	d exclusively to test fo	r public safety S	ee section 509	(a)(4).	
12		more public	ly supported	organizations of	d exclusively for the be described in section 5 the type of supporting	09(a)(1) or sec	ction 509(a)(2). See section 509(a	
a		Type I. A so	supporting or n(s) the pow	ganızatıon oper	ated, supervised, or cappoint or elect a majo	ontrolled by its s	upported organiz	zation(s), typically by	
b		Type II. A manageme	supporting on t of the sup	rganızatıon sup portıng organıza	ervised or controlled i ation vested in the sar				
С		Type III f	unctionally		and C. supporting organizatio ons) You must com				ted with, its
d		Type III n functionally	on-function integrated	ally integrate The organizatio	d. A supporting organ n generally must satis t IV, Sections A and	zation operated fy a distribution i	ın connection wi requirement and	th its supported orgar	
e		Check this	box if the org	anızatıon receiv	ved a written determir	nation from the II		pe I, Type II, Type II	functionally
f	Enter	-	• •	ion-functionally Lorganizations	integrated supporting	organization			
g				-	ipported organization(s)		_	
		Name of supp organization	orted	(ii) EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))		anization listed ing document?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
						Yes	No		
	_								
Tota		vaule De le	bion A-J N :		nstructions for	Cat No 11285	<u> </u>	Cobodul- A /F	90 or 990-EZ) 2017

Page 2

1,876

6.005.136

6,007,012

64,407

3,028

249,783

6,324,230

12,927,146

94 950 %

94 290 %

▶ 🗸

▶□

(f)Total

III. If the organization f	ails to qualify ur	nder the tests lis	sted below, plea	se complete Par	t III.)		
Section A. Public Support							
Calendar year (or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total	

	(or fiscal year beginning in)	` '	` ,	. ,	. ,	` '	, ,
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grant")	938,715	963,439	1,287,081	1,510,314	1,307,463	6,007,012
2	Tax revenues levied for the						
	organization's benefit and either paid						
	to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	938,715	963,439	1,287,081	1,510,314	1,307,463	6,007,012
5	The portion of total contributions by						
	each person (other than a						

963,439

4,179

21,806

Public support. Subtract line 5 from line 4 Calendar year (a)2013 **(b)**2014 (or fiscal year beginning in) ▶ 938.715 Amounts from line 4

governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the

amount shown on line 11, column (f) Section B. Total Support

> Gross income from interest, dividends, payments received on

10

11

12

organization

instructions

supported organization

securities loans, rents, royalties and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI) **Total support.** Add lines 7 through

Section C. Computation of Public Support Percentage

15 Public support percentage for 2016 Schedule A, Part II, line 14

14 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))

and stop here. The organization qualifies as a publicly supported organization

box and stop here. The organization qualifies as a publicly supported organization

Gross receipts from related activities, etc. (see instructions)

42,478

4,425

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization,

16a 33 1/3% support test-2017. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box

17a 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

h 10%-facts-and-circumstances test—2016. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization gualifies as a publicly

33 1/3% support test-2016. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

(c)2015

1,287,081

32,057

49,474

(d)2016

1,510,314

8,812

3,028

86,606

14

12

Schedule A (Form 990 or 990-EZ) 2017

(e)2017

1,307,463

14,934

49,419

P	art III Support Schedule for						
	(Complete only if you cl						er Part II. If
-	the organization fails to ection A. Public Support	qualify under	the tests listed	below, please co	omplete Part II.)	
36	Calendar year		I	I	I		
	(or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
_	include any "unusual grants ")						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business						
	under section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid						
_	to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified persons that exceed the greater of						
	\$5,000 or 1% of the amount on line						
	13 for the year						
	Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
S	from line 6) ection B. Total Support						
	Calendar year						T
	(or fiscal year beginning in) ▶	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
9	Amounts from line 6						
L0a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income						
	(less section 511 taxes) from						
	businesses acquired after June 30,						
_	1975 Add lines 10a and 10b						
11							
	activities not included in line 10b,						
	whether or not the business is						
	regularly carried on						
12							
	loss from the sale of capital assets (Explain in Part VI)						
13							
	11, and 12)						L
14	First five years. If the Form 990 is for	r the organization	n's first, second, ti	nird, fourth, or fift	th tax year as a se	ection 501(c)(3) c	
_	check this box and stop here						▶⊔
	Public Support percentage for 2017 (lin			column (f))		145	
15	Public support percentage from 2016 S		•	column (1))		15	
16	ection D. Computation of Investi					16	
	Investment income percentage for 201			line 13 column (f	5))	17	
	Investment income percentage from 20	•	, ,	mie 15, columni (1	"	17	
18 10-	331/3% support tests—2017. If the			on line 14 and lin	na 15 is mara th	18 33 1/3% and lir	ne 17 ic not
							_
	more than 33 1/3%, check this box and s	-					▶ ∐
b	33 1/3% support tests—2016. If the	-					
20	not more than 33 1/3%, check this box	-	-	•			▶□
20	Private foundation. If the organization	on did not check a	a box on line 14, 1	l9a, or 19b, check	this box and see	instructions	▶ □

Page 4

10a

10b

Schedule A (Form 990 or 990-EZ) 2017

Part I, complete Sections A and C If you checked 12c of Part I, complete Sections A, D, and E If you checked 12d of Part I, complete Sections A and D, and complete Part V) Section A. All Supporting Organizations

Schedule A (Form 990 or 990-EZ) 2017

answer line 10b below

the organization had excess business holdings)

2

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated If designated by class or purpose, describe the designation If historic and continuing relationship, explain 1

Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2)2 Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)

below 3a Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied

the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination 3b Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use 3с Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you

checked 12a or 12b in Part I, answer (b) and (c) below 4a Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or 4b supervised by or in connection with its supported organizations

Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes 4с Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the

organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by 5a amendment to the organizing document) Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other

6 than (1) its supported organizations, (11) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (III) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.

6 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in

section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) 7

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ) 8

8 Was the organization controlled directly or indirectly at any time during the tax year by one or more disgualified persons as

defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes,"

provide detail in Part VI. 9a

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

organization had an interest? If "Yes," provide detail in Part VI. 9b

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

9с

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding 10a certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

	edule A (101111 990 01 990-LZ) 2017			age 3
Pa	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			<u> </u>
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?			
		11a		<u> </u>
	A family member of a person described in (a) above?	11b		
	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11c		
S	Section B. Type I Supporting Organizations			
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1	Yes	No
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization	2		
_				
	Section C. Type II Supporting Organizations		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of		163	
-	each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
5	Section D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	!		
		1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)			
		2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3		
S	Section E. Type III Functionally-Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruct	ions)		
	a			
	b			
	c	ınstru	ctions)	
2	Activities Test Answer (a) and (b) below.		Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
	b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	24		
3	Parent of Supported Organizations Answer (a) and (b) below.	2b		
_	 a Did the organizations and the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI. 	3a		
	 b Did the organizations exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI. the role played by the organization in this regard 	3h		

Page **6**

	Section A - Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
	Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Yea (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1 b		
С	Fair market value of other non-exempt-use assets	1 c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors (explain in detail in Part VI)			
2	Acquisition indebtedness applicable to non-exempt use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
	Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

4	Amounts paid to acquire exempt-use assets
5	Qualified set-aside amounts (prior IRS approval required)
6	Other distributions (describe in Part VI) See instructions
7	Total annual distributions. Add lines 1 through 6
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions
9	Distributable amount for 2017 from Section C, line 6
10	Line 8 amount divided by Line 9 amount
	Section E. Distribution Allocations (see

8	Distributions to attentive supported organizations to who details in $\boldsymbol{Part\ VI})$ See instructions	nich the organization is respon	sive (provide	
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by Line 9 amount			
	Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
	Underdistributions, if any, for years prior to 2017 asonable cause required explain in Part VI) See instructions			

details in Fare FE) See instructions			
9 Distributable amount for 2017 from Section C, line 6	_		
10 Line 8 amount divided by Line 9 amount			
Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required explain in Part VI) See instructions			
3 Excess distributions carryover, if any, to 2017			
а			
b From 2013			
c From 2014			

d From 2015. e From 2016. f Total of lines 3a through e

instructions)

q Applied to underdistributions of prior years h Applied to 2017 distributable amount i Carryover from 2012 not applied (see

j Remainder Subtract lines 3g, 3h, and 3i from 3f 4 Distributions for 2017 from Section D, line 7

a Applied to underdistributions of prior years b Applied to 2017 distributable amount c Remainder Subtract lines 4a and 4b from 4 5 Remaining underdistributions for years prior to 2017, if any Subtract lines 3g and 4a from line 2

b Excess from 2014. . . . **c** Excess from 2015. **d** Excess from 2016. e Excess from 2017.

See instructio	ns		
lines 3h and 4	erdistributions for 2017 Subtract b from line 1 If the amount is greater blain in Part VI See instructions		
7 Excess distrib 31 and 4c	outions carryover to 2018. Add lines		
8 Breakdown of I	ine 7		
a Excess from 2	2013		

Schedule A (Form 990 or 990-EZ) (2017)

Additional Data

Software ID: Software Version:

EIN: 56-1586870

HABITAT FOR HUMANITY OF GREATER Name:

Page 8

GREENSBORO INC

Schedule A (Form 990 or 990-EZ) 2017 Supplemental Information. Provide the explanations required by Part II, line 10, Part II, line 17a or 17b, Part III, line 12, Part IV, Part VI Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c, Part IV, Section B, lines 1 and 2, Part IV, Section C, line 1, Part IV, Section D, lines 2 and 3, Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b, Part V, line 1, Part V, Section B, line 1e, Part V Section D, lines 5, 6, and 8, and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions)

Facts And Circumstances Test

efile GRAPHIC print - DO NOT PROCESS As Filed Data -SCHEDULE D

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. OMB No 1545-0047

DLN: 93493135042659

Open to Public Inspection

(Form 990)

▶ Attach to Form 990.

Department of the Treasury Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** HABITAT FOR HUMANITY OF GREATER GREENSBORO INC 56-1586870 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b)Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? 🗌 Yes 🗌 No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 🟲 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(II)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

Revenue included on Form 990, Part VIII, line 1

following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

Assets included in Form 990, Part X

Cat No 52283D Schedule D (Form 990) 2017

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

d Equipment .

Sche	edule D (Form 990) 2017						Page 2
Par	t IIII Organizations Maintaining Coll	ections of Art,	Historical Trea	sures, or Other	Similar Assets (continued)	
3	Using the organization's acquisition, accession items (check all that apply)	, and other records	, check any of the	e following that are a	significant use of its	s collection	
а	Public exhibition		d Lo	oan or exchange prog	ırams .		
b	Scholarly research		e 🗌 o	ther			
c	Preservation for future generations						
4	Provide a description of the organization's coll Part XIII	ections and explain	how they further	the organization's ex	xempt purpose in		
5	During the year, did the organization solicit or assets to be sold to raise funds rather than to				nılar 🔲 Y e	es 🗆 N	lo
Pa	rt IV Escrow and Custodial Arranger Complete if the organization answ X, line 21.		rm 990, Part IV	, line 9, or reporte	ed an amount on I	Form 990,	Part
1a	Is the organization an agent, trustee, custodia included on Form 990, Part X?	in or other intermed	diary for contribut	ions or other assets	not 🔲 Y e	es 🗹 N	lo
h	If "Ves " explain the arrangement in Part VIII	and complete the f	allawing table		Amount		_
b c	If "Yes," explain the arrangement in Part XIII Beginning balance	and complete the n	ollowing table	1c	Amount		_
d	Additions during the year			1d			_
e	Distributions during the year			1e			_
f	Ending balance			1f			_
2a	Did the organization include an amount on For	rm 990. Part X. line	21, for escrow or	 custodial account lia	ability?		
	•						10
	If "Yes," explain the arrangement in Part XIII Irt V Endowment Funds. Complete if					· · <u> </u>	
Ρē	Elidowillent Fullus. Complete ii	(a)Current year	(b)Prior year	(c)Two years back		(e)Four yea	rs hack
1a	Beginning of year balance	159,364	133,05			(C) our year	71,639
b	Contributions	20,406	22,46	51 20,220	25,595		4,997
С	Net investment earnings, gains, and losses	575	3,84	18 21,653	-3,073		16,541
d	Grants or scholarships			13,917			
e	Other expenditures for facilities and programs	15,287			10,600		
f	Administrative expenses						
g	End of year balance	165,058	159,36	133,055	105,099		93,177
2	Provide the estimated percentage of the curre	nt year end balance	(line 1g, column	(a)) held as			
а	Board designated or quasi-endowment ▶	0 %					
Ь	Permanent endowment ► 90 780 %						
С	Temporarily restricted endowment ▶ 9 22	20 %					
	The percentages on lines 2a, 2b, and 2c shoul	d equal 100%					
3а	Are there endowment funds not in the possess	sion of the organiza	tion that are held	and administered fo	r the		
	organization by (i) unrelated organizations				3	Yes a(i)	No No
	(ii) related organizations					a(ii)	No
b		s listed as required	on Schedule R?			3b	
4	Describe in Part XIII the intended uses of the	organızatıon's endo	wment funds		_		
Pa	rt VI Land, Buildings, and Equipmen Complete if the organization answ		rm 990. Part IV	. line 11a. See Foi	rm 990. Part X. lu	ne 10.	
	Description of property (a) Cost or oth (investment)	er basis (b) Cos	t or other basis (other	· _		(d) Book valu	ie
1a	Land		750,0	000			750,000
	Buildings		1,079,3		312,676		766,705
	Leasehold improvements		264,2		18,827		245,400
	Equipment		229,0		155,658		73,428

60,156

164,330

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c)).

104,174 1,939,707

Part VII Investments—Other Securities. Complete if the organic See Form 990, Part X, line 12.	amzacion answere	rives on Form 990, Part IV, line IID.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives	·	
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•	
Part VIII Investments—Program Related. Complete if the organization answered 'Yes' on Form 9	90, Part IV, line 1	1c. See Form 990, Part X, line 13.
	Book value	(c) Method of valuation Cost or end-of-year market value
(1)NON-INTEREST BEARING MORTGAGES RECEIVABLE (2)OTHER HOME-RELATED RECEIVABLES	5,831,150 18,636	F F
(3)	18,030	Г
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	5,849,786	
Part IX Other Assets. Complete if the organization answered 'Yes' of (a) Description	on Form 990, Part IV	(b) Book value
(1) LAND HELD FOR HOMESITES (2) HOMES UNDER CONSTRUCTION (3)		1,433,682 1,069,367
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
	ed 'Vas' on Form (·
Part X Other Liabilities. Complete if the organization answer See Form 990, Part X, line 25.	ed les on forms	
See Form 990, Part X, line 25. 1. (a) Description of liability	(b) Book v	ralue
See Form 990, Part X, line 25. 1. (a) Description of liability		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes (2) (3)		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes (2) (3) (4)		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes (2) (3) (4)		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5)		ralue
See Form 990, Part X, line 25. 1. (a) Description of liability (1) Federal income taxes (2) (3) (4) (5) (6)		ralue
See Form 990, Part X, line 25. 1.		ralue
See Form 990, Part X, line 25. 1.		ralue

Schedule D (Form 990) 2017

Part XI

а

b

4

b

с 5

1

2

c

d

е 3

> b c

5

Part XIII

4

Part XII

1

2e

3

40

2e

3

4c

5

-11,998

-47,294

47,294

Page 4

-11,998

-47,294

3,931,432

4,458,555

47,294

4,411,261

4.411.261

Schedule D (Form 990) 2017

3,978,726

Net unrealized gains (losses) on investments

Amounts included on Form 990, Part VIII, line 12, but not on line 1

Investment expenses not included on Form 990, Part VIII, line 7b

.

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Add lines **4a** and **4b**

Donated services and use of facilities

Other (Describe in Part XIII)

Donated services and use of facilities . . .

Prior year adjustments

Subtract line **2e** from line **1**

Supplemental Information

Other (Describe in Part XIII) . .

Add lines 2a through 2d . .

Return Reference

See Additional Data Table

Add lines **4a** and **4b**

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part

2a

2b

2c

2d

4a

4h

2a 2b

2c

2d

4a 4b

Explanation

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information

Page 5	Schedule D (Form 990) 2017		
	ormation (continued)	Part XIII Supplemental Info	
	Explanation	Return Reference	

Schedule D (Form 990) 2017

Additional Data

Software Version: **EIN:** 56-1586870

Name: HABITAT FOR HUMANITY OF GREATER GREENSBORO INC

PART IV, LINE 2B

Supplemental Information

Software ID:

Return Reference Explanation

INSURANCE, AND MAINTENANCE

HABITAT MAINTAINS ESCROW ACCOUNTS ON BEHALF OF HOMEBUYERS TO FUND HOMEOWNERS' TAXES.

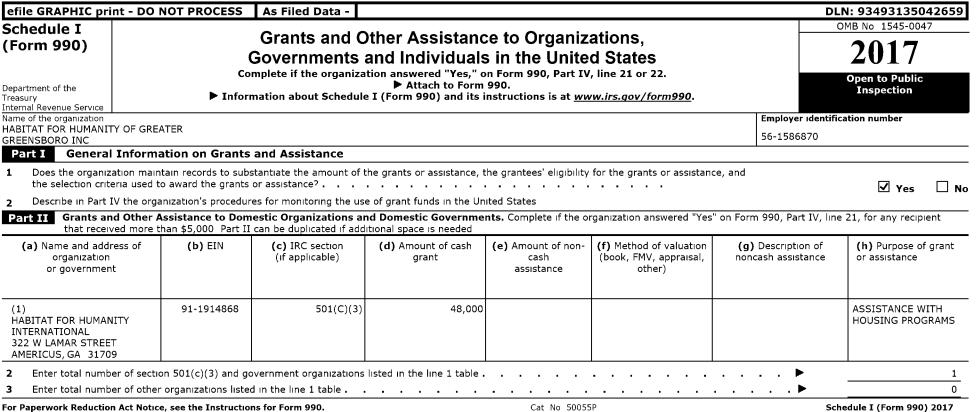
Supplemental Information	
Return Reference	Explanation
PART V, LINE 4	THE EARNINGS ON PERMANENTLY RESTRICTED AMOUNTS CAN BE USED AT THE DISCRETION OF HABITAT TO SUPPORT ITS PROGRAMS

Supplemental Information	
Return Reference	Explanation
PART X, LINE 2	MANAGEMENT HAS ANALYZED THE TAX POSITIONS TAKEN AND HAS CONCLUDED THAT AS OF JUNE 30, 2018 , THERE ARE NO UNCERTAIN POSITIONS TAKEN OR EXPECTED TO BE TAKEN THAT WOULD REQUIRE RECOGN ITION OF A LIABILITY OR ASSET OR DISCLOSURE IN THE FINANCIAL STATEMENTS HABITAT IS NOT CU RRENTLY UNDER EXAMINATION FOR ANY TAX PERIODS HABITAT, BY EXPIRATION OF THE STATUTE OF LI MITATIONS, IS GENERALLY NO LONGER SUBJECT TO EXAMINATION BY TAXING AUTHORITIES FOR THE FIS CAL YEAR ENDED JUNE 30, 2015 OR EARLIER

Supplemental Information	
Return Reference	Explanation
PART XI, LINE 4B - OTHER ADJUSTMENTS	COST OF GOODS SOLD -47,294

Supplemental Information	
Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS	COST OF GOODS SOLD 47,294

.



Schedule I (Form 990) 2017						Page 2
		Domestic Individua onal space is needed		janızatıon answered "Yes'	on Form 990, Part IV, line 22	
(a) Type of grant or as		(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
Part IV Supplement	tal Information	on. Provide the inf	ormation required in	Part I, line 2; Part III	I, column (b); and any other ad	iditional information.
Return Reference	Explanation	on				
PART I, LINE 2	TITHE IS DI	THE ORGANIZATION MAKES TITHE CONTRIBUTIONS TO HABITAT FOR HUMANITY INTERNATIONAL TO PROVIDE FUNDING FOR INTERNATIONAL AFFILIATES. THE TITHE IS DIRECTED TO HONDURAS. HABITAT FOR HUMANITY INTERNATIONAL ENSURES THAT EACH AFFILIATE PROVIDES REPORTING AND ACCOUNTABILITY TO				

Schedule I (Form 990) 2017

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493135042659 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2017 ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990 Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** HABITAT FOR HUMANITY OF GREATER GREENSBORO INC 56-1586870 Part I **Types of Property** (b) (d) (a) (c) Check if Number of contributions or Noncash contribution Method of determining applicable items contributed amounts reported on noncash contribution amounts Form 990, Part VIII, line 1g 1 Art—Works of art . . Art-Historical treasures Art—Fractional interests Books and publications Clothing and household goods Cars and other vehicles Boats and planes . . Intellectual property . . Securities—Publicly traded . 10 Securities—Closely held stock . Securities—Partnership, LLC, or trust interests 12 Securities—Miscellaneous . Qualified conservation contribution—Historic structures 14 Qualified conservation contribution—Other . Real estate—Residential 15 Real estate—Commercial . 17 Real estate—Other . . Collectibles 18 19 Food inventory . . . 20 Drugs and medical supplies . Taxidermy 21 22 Historical artifacts . 23 Scientific specimens . . 24 Archeological artifacts . . 227,447 FMV Χ 25 Other ▶ (MATERIALS & CABINETS) 26 Other ▶ (_____ 28 Number of Forms 8283 received by the organization during the tax year for contributions 0 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? 30a Nο **b** If "Yes," describe the arrangement in Part II 31 No Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 32a Nο b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II Schedule M (Form 990) (2017) For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J

Schedule M (Fo	orm 990) (2017)	Page 2		
Part II	Supplemental Info	rmation.		
Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part				
	I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete			
	this part for any add	itional information.		
Ret	urn Reference	Explanation		
		Schedule M (Form 990) (2017)		

efile GRAPH	IC print	: - DO NOT PROCESS	As Filed Data -			DLI	N: 93493135042659
SCHEDUL (Form 990 or EZ)	990-	Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.				OMB No 1545-0047 2017 Open to Public Inspection	
Name of the org HABITAT FOR HUM GREENSBORO INC	IANITY OF G	GREATER pplemental Informatio	n			Employer ider 56-1586870	ntification number
Return Reference				Explanation			
FORM 990, PART III, LINE 2	1	ER RECOVERY - IN RESP INDERTOOK IMMEDIATE F					

Return Explanation
Reference

LINE 11B

FORM 990, THE CEO AND THE CFO REVIEW THE FORM 990 PRIOR TO SUBMISSION TO THE IRS BOARD MEMBERS RECE PART VI, IVE A COPY OF THE DOCUMENT BY EMAIL PRIOR TO FILING SECTION B.

Return Explanation

FORM 990, BOARD AND KEY STAFF COMPLETE A DISCLOSURE DOCUMENT EACH YEAR TO IDENTIFY AND POTENTIAL CONFLICTS OF INTEREST SECTION B, LINE 12C

Return Explanation
Reference

FORM 990,	PROCESS FOR DETERMINING COMPENSATION INCLUDES SURVEYING AND BENCHMARKING AGAINST OTHER HAB
PART VI,	ITAT AFFILIATES AND OTHER NORTH CAROLINA NONPROFITS (OVER 400 NONPROFITS IN SURVEY) PAY R
SECTION B,	ANGES ESTABLISHED BASED ON SURVEY RESULTS GOVERNANCE COMMITTEE OF BOARD REVIEWS PAY RANGE
LINE 15	S FOR ALL EMPLOYEES

Return Explanation
Reference

FORM 990, PART VI, SECTION C, LINE 19

990 Schedule O, Supplemental Information

Return Explanation

Reference	
	WRITE OFF OF PLEDGES RECEIVABLE -30,668 RECORD RESTORE INVENTORY AS OF THE BEGINNING OF THE YEAR 218,790